

Reseller Application Form



No 12A, Jalan 51/225A, PJCT Corporate Hub
46100 Petaling Jaya, Selangor, Malaysia
www.sektor.co/my

Sektor Distributors Sdn. Bhd

| | |
|--------------------------|---------------------|
| COMPANY DETAILS | |
| Registered Name | |
| Company Registration No: | Incorporation Date: |

| | | |
|---------------|-----------------|-------------|
| Business Name | | |
| Tick one: | | |
| Company | Sole Proprietor | Partnership |

| | |
|------------------------|--------|
| BILLING ADDRESS | |
| PO Box/Street | |
| Province | |
| City/Town | P/Code |

| | |
|-------------------------|--------|
| BUSINESS ADDRESS | |
| Street | |
| Province | |
| City/Town | P/Code |

| | |
|-------------------------|-----|
| ACCOUNTS DETAILS | |
| Contact Name | |
| Phone | Fax |
| Email | |

| | |
|--------------------------|---|
| WEB ADMIN DETAILS | Required for access to Sektor's product info, online ordering and Invoices/Statements |
| Contact Name | |
| Phone | |
| Email | |

| | |
|----------------------|--|
| SALES DETAILS | |
| Contact Name | |
| Phone | |
| Email | |

| |
|--|
| (A) NATURE OF BUSINESS / (B) OTHER INSTRUCTIONS/COMMENTS: |
| |

| | | |
|---------------------------|--|-------|
| IMPORTANT CONTACTS | | |
| Accountant | | Phone |
| Solicitor | | Phone |
| Bank | | Phone |

| | | |
|---|--|-------|
| TRADE REFERENCES (References to be in excess of \$USD2,000 expenditure per month. No utility companies.) | | |
| Trade Ref 1 | | Phone |
| Trade Ref 2 | | Phone |
| Trade Ref 3 | | Phone |

| | |
|--------------------------------------|--|
| DIRECTORS/PARTNERS/PRINCIPALS | |
| Name | |
| Position | |
| Private Address | |
| After Hours Phone | |

| | |
|--------------------------------------|--|
| DIRECTORS/PARTNERS/PRINCIPALS | |
| Name | |
| Position | |
| Private Address | |
| After Hours Phone | |

| | | | | | | |
|--|--------|----------|-------------|----------|-----------------|------------|
| Product Group(s) that you currently sell: | P.O.S. | Mobility | Consumables | Security | Digital Signage | Networking |
| Product Group(s) that you intend to sell: | P.O.S. | Mobility | Consumables | Security | Digital Signage | Networking |

By signing this document, I certify that the information provided is true and correct and that I am authorised to make this account application. The Customer must promptly inform Sektor Distributors Sdn. Bhd ("Sektor") if there are any material changes to any of the information stated in this account application. In accordance with the Personal Data Protection Act 2010 and pursuant to the Credit Reporting Agencies (CRA) Act 2010, I/we the undersigned do hereby give my/our consent to you and CTOS Data Systems Sdn Bhd ("CTOS"), a registered credit reporting agency under the CRA Act, to give information as may be required in response to credit inquiries and to process my/our company and personal data. I have read and understand the Terms and Conditions of Sale for Sektor Distributors Sdn. Bhd which form part of and are intended to be read in conjunction with this account application and agree that these Terms and Conditions of Sale shall apply to all transactions between the Customer and Sektor Distributors Sdn. Bhd.

The signatory to this Account Application guarantees the obligations of the Customer as set out in the attached Terms and Conditions of Sale.

Signed: Date:

Full Name: Position: (Proprietor/Partner/Director/Authorised Signatory)

| | | | |
|------------------------|---------------|--------|------------------|
| Office Use Only | | | Credit Limit: \$ |
| Sales: | Credit Check: | Admin: | Account No: |
| Date: | Date: | Date: | CRM: |



1. General

Any order accepted by Sektor Distributors Sdn. Bhd, or its subsidiaries (hereinafter called "the Company") shall be deemed to incorporate these Terms and Conditions of Sale. No variation or modification of, or substitution for these Terms and Conditions of Sale (even if included in, or referred to in, the document placing the order) shall be binding on the Company, unless previously and specifically accepted by the Company in writing. Acceptance of these trading terms does not necessarily imply access to all the Company's products. Certain products are classified as Authorised Products and are not available to all the Company's Customer's. The Company may make changes to these Terms and Conditions of Sale (including any credit terms) from time to time by notice in writing to the Customer. The Customer is treated as having accepted the changed terms if it sends an order to the Company after receiving its notice of those changes.

2. Sales Orders

All sales orders submitted by the Customers are subject to the Company's confirmation.

3. Prices

Unless otherwise agreed in writing by the Company, the Company reserves the right to vary the price stated for the Goods in order to take account of any increase in shipping costs, product costs or cost of materials, services or exchange rate fluctuations at the time of acceptance of the Customers Purchase Order. The Company will notify the Customer of any such changes. All prices listed exclude sales tax unless otherwise stated and subject to change without notice. The Company reserves the right to accept or reject any Purchase Order, whether written or verbal, at its discretion.

4. Payment

Terms of payment are prior to delivery. Payment may be made by Cheque, Credit Card (MasterCard or Visa), or Direct Credit. Credit terms may be offered to an approved Customer when a satisfactory trading history has been established. The Customer warrants that as far as it is aware it or any of its owners are not insolvent. The Customer acknowledges that the Company may in its absolute discretion, approve or refuse to extend any credit to the Customer. If credit is extended to a Customer, the Company may reduce or withdraw any credit extended to the Customer and require it to immediately pay all moneys owed to the Company if the Customer: (i) breaches any of the Terms and Conditions of Sale; or (ii) in the Company's reasonable opinion, may or is suffering from an insolvency event.

In addition to any right or lien to which the Company may be by law entitled, the Company shall (in the event of the Customer's insolvency or going into receivership) be entitled to a general lien on all Goods of the Customer in the Company's possession (although such Goods or some of them may have been paid for) for the unpaid price of any Goods sold and delivered to the Customer by the Company under the same or any other contract.

Without prejudice to any other rights of action the Company may have, unless payment is made to the Company on the due date for payment, the Customer's account will be automatically suspended until it is brought within the trading terms (unless otherwise arranged and confirmed in writing by the Company such as a bona fide dispute). The Customer agrees to pay interest to the Company on all overdue charges at the rate of one and one half percent (1.5%) per month payable monthly (or such lesser rate as the Company may specify in writing) from the due date for payment until actual payment thereof, excepting any bona fide dispute which has been set aside.

In the event of an account not being paid by the due date the Customer will pay to the Company all debt collection agency costs and legal fees (on a solicitor and client basis) incurred by the Company in obtaining payment of the amount from the Customer. In addition interest is payable on such debt collection agency costs and legal fees at the cumulative rate of 1.5% per month calculated monthly from the date on which they are paid by the Company until payment of the same by the Customer to the Company.

5. Assignment

An order and any payments to be made in relation to it shall not be assigned or transferred without the prior written approval of the Company.

6. Delivery

Delivery will be made to the location specified on the order form and the Customer shall be liable for all freight costs.

No claim for damage in transit or shortage in delivery will be considered in cases where the Company has agreed to deliver the Goods to the Customer unless a separate notice in writing is given to the carrier concerned and the Company immediately the Goods are received followed by detailed and complete claim in writing within two (2) trading days of delivery. In the event of loss or destruction of the Goods in transit, advice of non-delivery must be submitted in writing to the carrier and to the Company within seven (7) days of the date of consignment as advised by the Company to the Customer.

Any period or dates quoted for delivery are to be regarded as approximate only and the Company accepts no liability for any loss, injury damage or expenses consequent upon any delay in delivery of Goods. Delay due to circumstances not reasonably within the control of the Company shall not entitle the Customer to cancel any order or to refuse to accept delivery.

Notwithstanding that the title to the Goods may not have passed, the risk in the Goods shall pass to the Customer upon delivery.

When the Company is required to procure overseas Goods to fulfill an order the order is subject to confirmation by the Company and it is also subject to an import licence being available when required.

7. Force Majeure

Should the Company be delayed in or prevented from making delivery owing to any cause whatsoever beyond the Company's control, such as Act of God, war, strike, riots, government intervention, industrial stoppage or natural disaster or otherwise, the Company shall be at liberty to cancel or suspend the order without incurring any liability for any loss or damage resulting there from.

8. Insurance

Insurance will not be affected by the Company on Goods forwarded from the Company's premises unless the Company receives written instructions from the Customer to insure.

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9. Cancellation of Order

Once an order has been accepted and invoiced by the Company it may not be cancelled for any cause whatsoever without the Company's consent in writing. Where such cancellation is agreed, the Customer will cover all costs in returning the Goods to the Company and ensure that the Goods are insured in transit and returned to the companies premises in original unmarked packaging including all original documentation and accessories. Such an order cancelled by the Customer will incur a re-stocking fee of a minimum of 75 MYR, or fifteen percent (15%) of the invoiced value of the Goods, whichever is the greater.

Upon a Customer placing a special order or an indent order of Goods that are of a special nature or quantity, the Customer will be deemed to have invited the Company to allocate or order Goods or production time for its fulfillment and to have agreed that the Customer's order will be irrevocable pending acceptance or rejection by the Company within a reasonable time.

10. Returns

Before returning any Goods, an RMA (Return Merchandise Authorization) number must be requested and issued. Goods will not be accepted, credited or replaced without the RMA number stated on the returned Goods. Consumable items are not eligible for credit or return unless otherwise agreed by the Company in writing. Unauthorized returns will not be shipped back to sender except at their expense (a handling fee may also apply).

The Customer may return authorised items using the shipping method of its choice and are responsible for the return shipping charges. The Company recommends that the Customer insures the return shipment as the Company cannot be responsible for damaged or lost shipments. Used or otherwise altered items not in new condition are not eligible for credit. All returns must be received within 45 days of the original order or a credit cannot be issued. Upon receipt of your returned items the Company will inspect them return them to inventory if in new unused condition and issue the Customer with the credit according to the conditions of Cancellation of Order.

11. Ownership

The risk in any Goods supplied by the Company to a Customer shall pass to the Customer when such Goods are delivered to the Customer or into custody on the Customer's behalf. Until the Customer has discharged all outstanding indebtedness to the Company in respect of all Goods, the Company retains ownership in all Goods delivered to the Customer or into custody on the Customer's behalf (Retained Goods).

Until payment in full of such indebtedness for all Goods has been made to the Company, the Customer acknowledges and agrees that: (i) it holds the Retained Goods as fiduciary and bailee agent for the Company; (ii) it will store, at all times, the Retained Goods separately from its or any 3rd party's goods so that they remain identifiable; (iii) it will not encumber or allow any charge or security interest over the Retained Goods; (iv) it will insure the Retained Goods; and (v) the Company is permitted to enter into the Customer's premises without prior notice to inspect and/or repossess the Retained Goods, and to keep or resell any of the Retained Goods repossessed.

If the Customer manufactures, intermingles or deals with the Retained Goods in such a manner that they become an integral part of any other object (Processed Goods) then the Customer holds these Processed Goods on trust for the Company to the extent the Retained Goods are incorporated or used to produce the Processed Goods, until payment in full of such indebtedness for all Goods has been made to the Company.

Unless otherwise directed by the Company, the Customer may, on behalf of the Company, sell the Retained Goods and Processed Goods to a third party in the normal course of trade. The Customer is accountable to the Company for the proceeds derived from the sale of Retained Goods, and in the case of Processed Goods, to the extent the Retained Goods are incorporated or used to produce the Processed Goods. The Customer shall hold such proceeds in trust for the Company in a separately identifiable account for the Company's benefit and must give the proceeds to the Company when asked.

The Customer must maintain separate records in relation to the Retained Goods and Processed Goods, and make these records, Retained Goods, and Processed Goods available for the Company's inspection at any time on reasonable notice to the Customer.

12. Evaluation Product

The Company will make Evaluation Product available to the Customer from time to time, to allow the Customer to evaluate product features and benefits prior to purchasing. All Evaluation product shipped to the Customer will be brand new in unopened factory condition and either wrapped or shipped in an outer carton. Such Evaluation Product is not to be left on the Customer's End User's premises or further installed on trial, unless specifically agreed to in writing by the Company. Evaluation Product is to be returned to the Company within 7 working days unless purchased prior. Returned product is to be shipped freight paid by the Customer, either outer wrapped or packaged so as to preserve the brand new factory packaging. Any missing marked or damaged product, manuals or accessories, will be charged in full on return. Evaluation Product not returned according to these conditions will be charged in full at the end of the evaluation period. Freight will be credited on Evaluation Product that is returned within the 7 day evaluation period. Insurance and return freight on the Evaluation Product is the responsibility of the Customer.

13. Confidentiality

From time to time the Company and the Customer may be required to pass on to each other confidential information about their respective business or the Customer may be required to pass on to the Company confidential information about their customer in relation to their customer's business to the Company for the commercial benefit of both parties. Any such information given by either party will be held by the other party in strict confidence and will not be passed on to any third party or used for any other purpose other than the direct related purpose to which the information was given. Confidential information excludes information which is: (i) lawfully in the public domain before its disclosure or enters the public domain afterwards otherwise than as a result of an unauthorised disclosure; (ii) becomes available to the receiving party from someone lawfully in possession of it who lawfully discloses it on a non-confidential basis; and (iii) is rightfully known by the receiving party before disclosure of it.

No public announcement or press release relating to the Company or the Company's products is allowed without the Company's prior written consent, which will not be unreasonably withheld.

14. Warranty

All products carry a twelve month, return to base, parts and labour warranty unless otherwise stated. Damage caused by misuse or abuse, electrical damage due to power fluctuations such as surges or spikes, incompatible consumables or software, are not covered under warranty. Consumables or incorrect operation of any product according to the manufacturers recommendations, are not covered under warranty. Proof of Purchase is to be supplied with all warranty claims.

Where an extended warranty is taken on a product, unless otherwise stated in writing, the scope of that warranty will be as per the standard warranty for the extended period taken. An extended warranty may only be taken on new products and cannot be taken retrospectively. Any payment for extended warranty must be made at the time of the original product purchase.

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15. Web Access

The Company's web site, www.sektor.co/my provides the Customer with access to product details, specific pricing to the Customer's account, RMA tracking, service job tracking, the ability to view invoices and statements, along with other information helpful to the Customer as a reseller of the Company's products, via a secured logon. As this information is confidential to the Customer, a User ID and initial Password will be issued to the nominated representative of the Company on the Account Application form (Nominated Person). It is the Customer's responsibility to issue these access codes to other staff within the Customer's organisation should additional access be required. It is strongly recommended that upon receipt and access of the initial password, that the Nominated Person immediately changes the issued password. If a password is lost, a new password will only be issued by the Company to the Nominated Person, unless otherwise instructed in writing by the Customer to the Company. For the avoidance of doubt, these Terms and Conditions of Sale apply to all orders placed by the Customer on the Company via the Sektor web ordering portal. The Company reserves the right to restrict access to the web ordering portal at any time without prior notice to the Customer.

16. Personal Data Protection Act Notice

The Company respects the privacy of individuals with regards to their personal data ("Personal Data") and is committed to protecting the privacy of the Company's customers and members. In the course of your dealing with us, you would have supplied and may continue from time to time to supply data and information on your Personal Data to enable us, the Company, to enter into transaction with you or to deliver the necessary services and/or products in connection to your business. In accordance with the Personal Data Protection Act 2010 ("PDPA 2010"), this privacy policy describes how your Personal Information (such as name, address, contact number, email address, gender and personal identification) is collected and used and informs your choices with respect to your Personal Data.

i. Reason for collecting Personal Data (Purposes)

The Personal Information that you have voluntarily disclosed and provided to us will be kept confidential but you hereby consent and authorize us to process your Personal Data for the following purposes:

- a. The delivery of services or products to you.
- b. To develop, enhance, market and provide products and services to meet your needs.
- c. To understand and analyze our sales, your needs and preferences.
- d. To enable us to respond to your requests or complaints.
- e. To enable you to participate in promotions and contests.
- f. For service improvement purposes.
- g. For us to assess your payment and credit history for credit or trade reference purposes.
- h. For regulatory reporting and compliance with our legal obligations.

ii. Storage and Retention of Personal Data

The Company undertakes to store and process your Personal Data in a secure manner. Your Personal Data shall be stored either in hard copies in our offices or stored in servers accessed by us and will either be operated by us or our service providers. Any Personal Data supplied by you will be retained by our Company as long as necessary for the fulfilment of Purposes stated in Paragraph 1 above or as required to satisfy any legal regulatory, accounting requirements and/or to protect our interests.

iii. Rights of Access and Correction

Subject to exceptions provided under Malaysian law, you can obtain information on your Personal Data stored by the Company and may request access to your Personal Data and also request us to amend, update or delete any of parts of the Personal Data. Should you have any queries, objections or complaints about the processing of your Personal Data or if you wish to amend, update or limit the processing of your Personal Data, or if you wish to withdraw consents to process the data which you have provided voluntarily, please contact us in writing to the following contact details:

No 12A, Jalan 51/225A, PJCT Corporate Hub, 46100 Petaling Jaya, Selangor, Malaysia

iv. Right to Unsubscribe

You can withdraw your consent to our collection, use, process, and disclosure of your Personal Data by contacting us at the contact details provided in Paragraph (3) above.

v. Accuracy of Information

You are responsible for information us about changes in your Personal Information and for ensuring that such information is accurate and current.

vi. Privacy Policy

In line with the Company's Confidentiality Policy, the Company will not use your Personal Information for a purpose that has not been previously specified, unless we have previously obtained your consent or unless such purpose is required by law. Consent to provide Personal Data is not a condition for us selling Goods to you unless such information requested is required to fulfill an explicitly specified and legitimate purpose

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17. Liability

To the maximum extent permitted by law, the Company shall not be liable for any damages or loss of any kind arising from the failure of Goods to function or operate satisfactorily, nor for any direct or indirect, incidental, special, or consequential damage or loss to property or person whatsoever. The Company accepts no responsibility or liability for incorrect placement of orders, including via the web.

Any representation, warranty, condition or undertaking that would be implied in these Terms and Conditions of Sale by legislation, common law, equity, trade, custom or usage is excluded to the maximum extent permitted by law. Nothing in these Terms and Conditions of Sale excludes, restricts or modifies any condition, warranty, right or remedy that cannot be excluded, restricted or modified.

The Company's liability for any other liability that has not been excluded, or breach of a condition or warranty that can not be excluded, is limited, at the Company's option, to re-supplying or paying the cost of re-supplying services and repairing, replacing or paying the cost of repairing or replacing Goods. The Company's liability will exclude any indirect, incidental, special or consequential damages or loss, including loss of revenue, profits, savings or data. It does not matter whether the damage or loss was foreseeable, arose from negligence, and even if warning was given of its possibility.

18. Indemnity

The Customer will indemnify the Company against any claims by a third party (including merchants), damage, loss, liability or expense (including lawyers' fees on an indemnity basis) that the Company may incur; (i) with respect to any negligent act or omission by, or wilful misconduct of the Customer's employees, agents, contractors, consultants or representatives; or (ii) as a result of; (a) any warranty condition, representation, indemnity or guarantee granted by the Customer or provided by law in addition to or in lieu of the limited warranties specified in the Warranty clause; (b) any omission or inaccuracy in the Customer's marketing and promotional materials that relate to the products; (c) any modification of or addition to the product not provided or approved by the Company; or (d) the Customer's failure to comply with these Terms and Conditions of Sale. This clause will not be construed to limit or exclude any other claims or remedies which the Company may assert under these Terms and Conditions of Sale.

19. Severability

If any term in these Terms and Conditions of sale is illegal or unenforceable, it is to be severed. The rest of the terms will not be effected.

20. Governing Law

Any contract to which these Terms and Conditions of Sale apply shall be governed by and construed in accordance with the laws in force in Malaysia and you further submit to the exclusive jurisdiction of the Courts of Malaysia.

21. Goods

"Goods" as used in this document means those Goods supplied by the Company and includes but not limited to Barcode Printers, Barcode Scanners, Barcode Verifiers, Consumables, Card Printers, Cash Drawers, Keyboards, Kiosk Terminals, Mobile Computing Terminals, POS Printers, POS Terminals, Scanner Scales, Security products and Touch Terminals.